

MyBiz™

MyAuctionNet™



**TRANSPARENCY
&
COMPLIANCE**



**AUDITABILITY
&
RISK MANAGEMENT**



**ACCOUNTABILITY
&
COST SAVINGS**

MyAuctionNet™ is an end-to-end Electronic Bidding Solution, that covers all the steps in the traditional bidding cycle and more.

Online Auction is a proven and cost effective method for negotiation between buyers and suppliers. It delivers a rapid return on investment and is an important element in a global supply management strategy designed to reduce the total cost of bought-in goods and services.

Online Auctions can help strengthen buyer and supplier business relationships.

BENEFITS OF MYAUCTIONNET™

Market Driven Savings

- ◆ Receive significant savings for buyer
- ◆ Reduce end prices
- ◆ Arrive at true market prices for direct materials, capital goods and services.



Level Playing Field

- ◆ More information on market pricing for suppliers
- ◆ Understanding of requirements
- ◆ Fair and competitive market



Transparent Process

- ◆ Real-time chart of bids
- ◆ Greater transparency of the Online Auction process
- ◆ Reduces operational risk



Fair and Open Competition

- ◆ Several opportunities to bid for Suppliers
- ◆ Effective sourcing by increasing competition between bidders



ABOUT US

MyBiz has emerged as the Asian leader in spend management and strategic sourcing solutions with more than 20 years' experience.

MyBiz has built its service value proposition at the intersection of procurement business consulting, procurement business process outsourcing (BPO) and analytics, providing access to spend optimization specialists at a lower cost.

Our team of highly skilled procurement specialists and software developers is able to customize any module to meet your local and specific requirements.

Our Corporate Purpose:

- MyBiz brings transparency, accountability and auditability to how corporations and public bodies spend their money.
- MyBiz enables business organizations to generate cost savings and manage risks.
- MyBiz manages to bring compliance and efficiency thanks to automated and easy-to-use modules.

MyBiz believes it is time to think differently about Spend—Analysis, Sourcing, Procurement and Contract Management which should all play a key strategic role.

Multi-industry customers:

- Oil & Gas
- Banking & Insurance
- Healthcare
- Property
- Construction
- Plantation
- Telecommunications
- Airline
- Automotive

MyBiz

WE ARE THE FIRST ASIAN VENDOR TO APPEAR IN GARTNER'S MAGIC QUADRANT FOR STRATEGIC SOURCING IN 2013.

MYAUCTIONNET™ HAS BEEN TESTED IN THOUSANDS OF EBID EVENTS ACROSS MULTIPLE INDUSTRIES.

OUR CLIENTS GENERATE HUNDREDS OF US\$ MILLIONS IN SAVINGS ANUALLY.

MyAuctionNet™

Define Market Specifications

Identify Suppliers

Perform Pre-award Review

Approve Suppliers Listing

Identify Specific Terms & Conditions

Invite suppliers

Set Up & Conduct Auction

Approval & Contract Award

Customer Feedback on MyAuctionNet™ Value Proposition

- "...MyBiz can sit on top of any ERP system"
- "...MyBiz is ahead in terms of its Intellectual Property"
- "The company goes much deeper in terms of analytics and intelligence"
- "...MyBiz provides a lot of value in its offering"
- "...the company is very good in making sure implementation is smooth, quick and well managed"
- "...MyBiz's solutions are easy-to-use"
- "...MyBiz is number one on technical aspects"
- "...able to understand local expectations and Asian culture better than a global company"

WHAT MAKE US UNIQUE ?

MARKET KNOWLEDGE

Global Recognition
Local Presence
Procurement specialists
Category Management
Multi-industry customers

CUSTOMER SATISFACTION

Ease of Use
User Experience
Fully Automated
Generate Cost Savings
Auto-extraction From Multiple Back-end Systems

INNOVATION

Classify Unstructured Text
Technical Skills
Ability to Localize
Single Code Base
Customization
End-to-end System
Own Intellectual Property

SELECTED CLIENTS



MyBiz™

"Who Should Care: Business leaders at client organizations responsible for increased profitability, efficiency and governance should review MyBiz. CEOs, COOs and CFOs could benefit from this service, as it targets key cost savings areas, and it can help implement programs to realize savings for increased profit and greater compliance to processes as they are set up."

Gartner, 2013

CONTACT US

MyBiz Solutions Sdn Bhd

Suite 7.02, Level 7 The Gardens North Tower
Mid Valley City, Lingkaran Syed Putra
59200 Kuala Lumpur, Malaysia

Email: care@mybiz.net

Tel: (+603) 2282 9919

Fax: (+603) 2282 9918